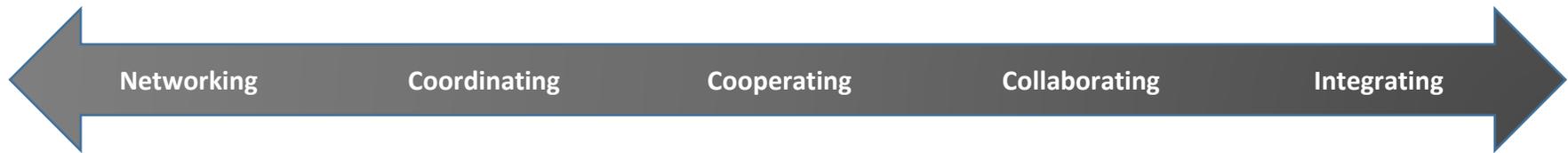




Partnership Continuum

A partnership continuum describes the level of engagement you have with a partner. Some partnerships are short term or have small overlaps in goals, while other partnerships engage quite deeply. Where your partnerships fall will depend on commitments, degree of change required, risk involved, the self-sufficiency of each party, power, trust and willingness to share. This continuum has five levels: networking, coordinating, collaborating, cooperating and integrating.



Networking	Coordinating	Cooperating	Collaborating	Integrating
Exchanging information for mutual benefit.	In addition to networking, blending activities to achieve a common purpose.	In addition to coordinating, sharing resources.	In addition to cooperating, learning from each other to enhance the capacity of both.	In addition to collaborating, completely merging operations, administrative structures and budgets. The constituent parts are no longer discernable.
Examples <ul style="list-style-type: none"> • A presentation on how to fill out college applications. • Introducing a colleague who may assist the program in the future. 	Examples <ul style="list-style-type: none"> • Providing several volunteers for a family literacy night. • Donating refreshments for an event. 	Examples <ul style="list-style-type: none"> • Providing space for programming. • Contributing funding for an event. 	Examples <ul style="list-style-type: none"> • Providing recreational services. • Establishing a mentoring program together. 	Examples <ul style="list-style-type: none"> • Applying for grants or funding together. • Working together with state leaders on a project.
Partners Example: Art Store	Partners Example: Service Club	Partners Example: Service Club	Partners Example: Local Library	Partners Example: School Day